

# FOSTER FACES

In 2025, we introduced an internal initiative celebrating the people who drive our success: Foster Faces. Built to highlight the dedication, expertise, and character of our team, the campaign quickly became a meaningful way to recognize the individuals behind our work. This year, we're proud to extend that spirit even further by featuring more of the faces that make L.B. Foster who we are.



## **Sarah Thornton**

Vice President, Steel Products

**Sarah Thornton** joined the Company in 2014 and since then has driven innovation and commercial momentum across the Steel Products division. As VP, she leads strategy, portfolio growth, and cross-functional execution to strengthen competitiveness in core and emerging markets. In 2025, her leadership fueled the rollout of high-impact product initiatives that accelerated revenue and expanded customer reach. With deep expertise in industrial product management and operational excellence, Sarah is known for energizing teams, elevating performance, and delivering results that move the business forward.



## **Sara Hansel, P.E.**

Senior Engineering Manager, Envirocast®

**Sara Hansel** began her career with L.B. Foster as a project manager, engineer, and sales support for the Bridge Products group. She focused on grid deck, railing, and bridge forms, with an emphasis on weld distortion and steel barrier design. She has recently moved forward to focus her efforts on the Envirocast® product line, where she supports the team with wall panel design, product development, and installation process refinement. She led the development of the 8" thick wall panel and the ASTM E119 Two-Hour Fire Rating certification. Sara has over 19 years of bridge construction and steel fabrication experience and 1 year of concrete design. She earned her bachelor's degree in civil engineering at the University of Pittsburgh, and her MBA at Penn State University.

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We're proud to highlight the people whose dedication and expertise drive our work forward. Showcasing the faces behind L.B. Foster reflects our ongoing commitment to celebrating the individuals who strengthen our culture, support our customers, and help deliver the solutions our stakeholders rely on every day.

## Victor Gonzalez Director, International Rail Sales

**Victor Gonzalez** leads International Rail Sales across Latin America, managing key Class I, freight, and transit rail accounts while advancing cross-border growth initiatives. In 2025, he secured strategic partnerships and high-value contracts in L.B. Foster's Total Track Monitoring and Total Friction Management portfolios, strengthening international revenue performance. With experience in global sales and market development, and supported by engineering, MBA, and Ph.D. credentials, Victor drives regional growth and delivers customer-centric rail solutions.



## Louisa Stanlake Senior Global Product Manager, Consumables

**Louisa Stanlake** drives the global vision and innovation pipeline for L.B. Foster's Friction Management consumable portfolio, strengthening product performance and competitive positioning across the friction management market. Over 15 years, she has led major advancements in top-of-rail friction modifiers, solid lubricant, and grease technologies, elevating reliability and field results for customers worldwide. Her technical leadership—spanning research, product development, and portfolio strategy—has shaped multiple high-performing friction management solutions. A recipient of the RT&S Women in Railroad Engineering Award, Louisa holds a B.Sc. from the University of Victoria and a Ph.D. in Chemistry from the University of British Columbia.





## Joel VanderMarel

Senior Product Manager, Asset Intelligence

**Joel VanderMarel** leads product management for L.B. Foster's Anatomy asset management system, a growing global platform that powers more than 2,600 connected devices across over a dozen countries. Anatomy is a strategic enabler of L.B. Foster's Total Friction Management programs, delivering measurable performance outcomes for several North American Class I railroads. Joel is driving platform scalability and interoperability by expanding Anatomy across L.B. Foster's full portfolio of connected products and integrating adjacent third-party devices. Joel brings more than 17 years of experience in product management and research & development, supported by a background in mechanical engineering.



## Will Becker

Product Manager, Rockfall Monitoring

**Will Becker** is the Product Manager for Rockfall Monitoring at L.B. Foster, where he leads the development and deployment of LiDAR-based direct track monitoring systems. Since joining L.B. Foster in 2020, he has overseen the growth of the product line and developed the evaluation framework used for system approval at Class 1 railroads. Previously, Will worked in both research & development and operations, focusing on technology evaluation, field testing, and mainline performance. He holds a bachelor's degree in mechanical engineering from the University of Dayton and focuses on applying practical monitoring solutions to improve safety and capacity.